Operating in a Changed World

CALISTA

How the World has changed

How can we better adapt & excel?

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Factors for Success in a Post-Pandemic World
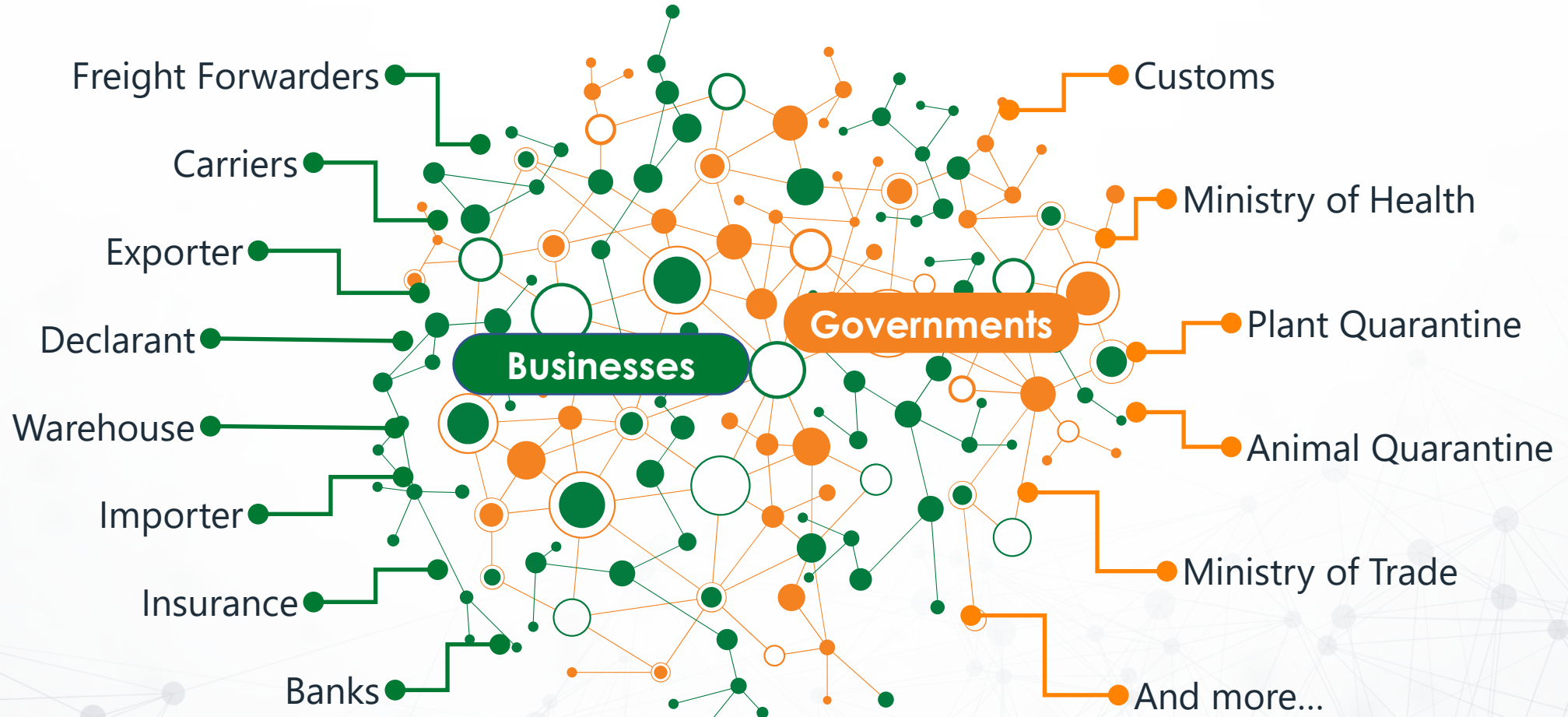
Digitalize

Rethink Communication

Re-engineer Processes

Leverage on others

Adopt a global perspective

GeTS is here to help: A Total Trade Platform

Freight Forwarders

Carriers

Exporter

Declarant

Warehouse

Importer

Insurance

Banks

Businesses

Governments

Customs

Ministry of Health

Plant Quarantine

Animal Quarantine

Ministry of Trade

And more…

B2B G2B G2G

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CALISTA Supply Chain Orchestration Platform

CALISTA

Logistics Flow	⟷	Regulatory Flow	⟷	Financial Flow

hive Powered by GeTS

CALISTA Logistics	CALISTA Compliance	CALISTA Finance	CALISTA Platform and other services
• Book & Track • Shipping Instruction • Track & trace • Haulage • Freight Exchange	• 61 global Custom nodes • Cross-border data Exchange (xBS) • Global Manifest Services • eCommerce Managed Services (Type 86) • e-Certificate of Origin	• Cross border payment • Financing (Trade / invoice / working capital) • Cargo Insurance	• CALISTA Intelligent Agent (CIA) • Open Trade Blockchain (OTB) • CALISTA Insights • BPO services

2020 Overall achievement

CALISTA book and track
- More 90+ Carriers onboarded
- Near 10% growth in TEU from 2019
- eVerified Gross Mass (eVGM) (EDI) has gone live
- API Connector Ready

CALISTA intelligent advisory
- Mass HS Recommendation to support US eCommerce Import
- Added SG Controlling Agencies Product Info (e.g. AVA, SFA)
- Launched landed cost calculator

CALISTA freight exchange
- More than 500 LSPs onboarded
- Close to 1000 TEU transacted since April 2020
- API ready for rate integration

CALISTA finance
- Enhance Credit Assessment engine
- Financing- disbursement of fund within 72hrs

CALISTA regulatory filing
- Hong Kong and Belgium nodes gone live
- Saudi Arabia Node enhanced
- US eCommerce import programme live
- Transaction load increased by 350%

CALISTA business services
- IOR Managed Service
- eCommerce Managed Service

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Importer of Record Services for Singapore

For foreign entities looking to sell into Singapore, there are 3 filing options:

Tax Regime (recover GST)

Section 33(1) 1
For large B2B companies with an in-house Tax Department

Overseas Principal must:

- Be IRAS registered with own GST registration number
- File tax returns quarterly
- Reimburse the GST balance to IRAS

Section 33(2) 2
For smaller companies that do not want to be IRAS registered

GeTS provides a comprehensive solution, include:

- Manage IRAS registration
- Be responsible for all import GST payments & collection, filing of GST tax returns quarterly and reimburse the GST balance to IRAS.
- Review Overseas Principal's monthly sales listing

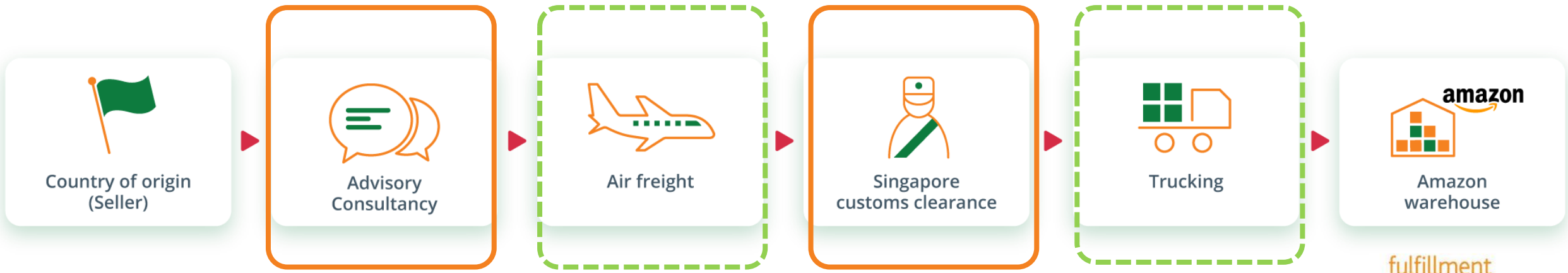## Non-Tax Regime

Not claiming GST 3

- Import GST (7%) is not claimable.
- Build-in in price. Overseas Principal will not be able to collect GST on all local sales.

Importer of Record Service (Clearance and fulfillment) For Fulfillment by Amazon (FBA) Goods into Singapore

Moving your goods from overseas to Amazon Singapore:

Country of origin (Seller) → Advisory Consultancy → Air freight → Singapore customs clearance → Trucking → Amazon warehouse

fulfillment by amazon

☐ Core   ⬚ Through curated partners

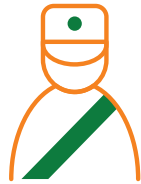# U.S. eCommerce Import Programme supported by CALISTA eCommerce Module

An all-in-one solution

Exporting Country:

Label Printing

Importing Country (USA):

Customs Filing
Consolidated filing for ACAS, Section 321, Ocean / Air Type 86

+

Fulfilment
More options for sea / airports

+

Other Services
e.g. last mile

End-to-end Tracking

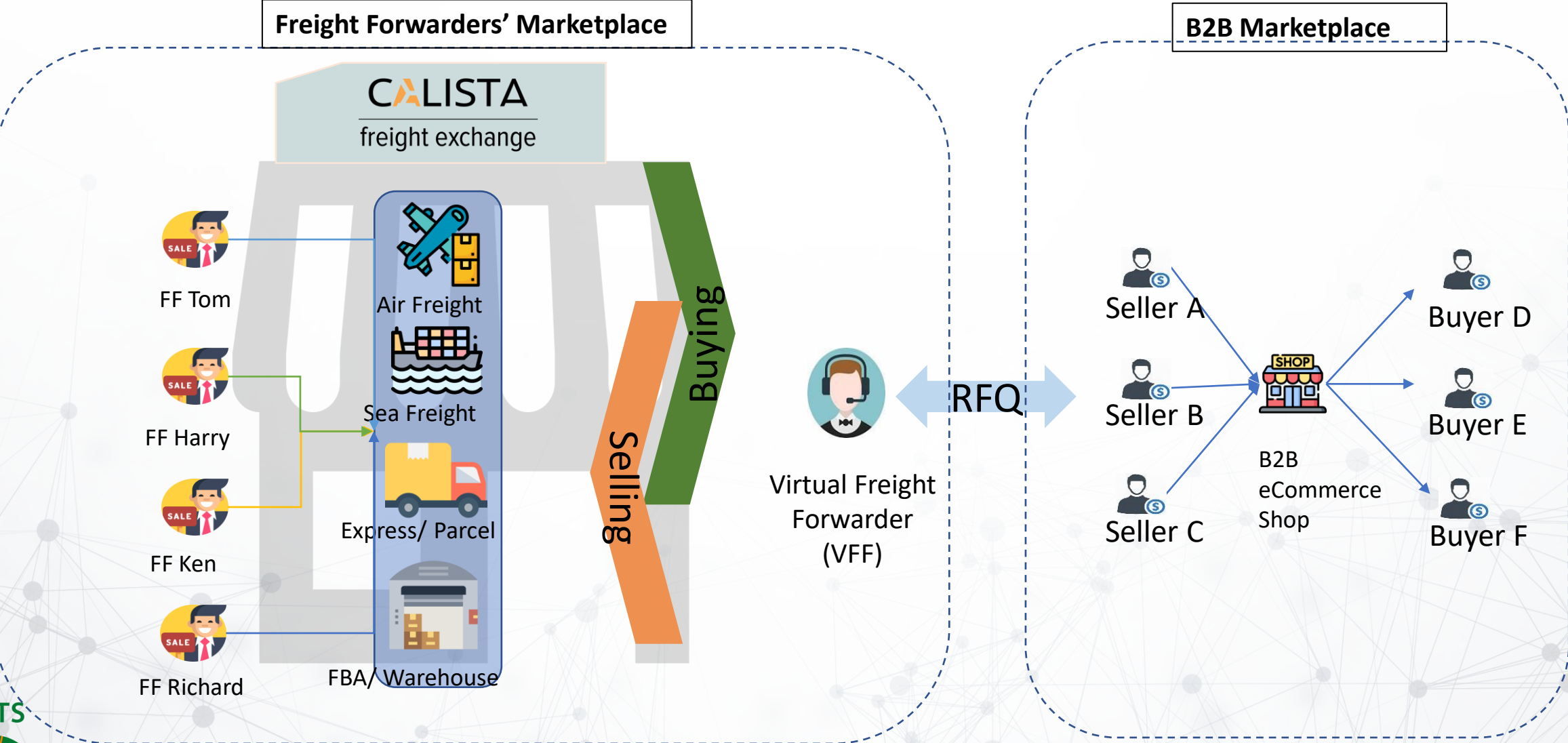**Processing Orders** — **Shipment departs origin** — **Shipment arrives at destination** — **Clearance in progress** — **Final mile delivery status**

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CALISTA freight exchange new feature: Virtual Freight Forwarder (VFF)

VFF – digital facilitator between e-marketplaces and CALISTA freight exchange

Freight Forwarders	Marketplace/ Microsite	Virtual Freight Forwarders	Marketplace
1) Uploading rates and services 2) Manage orders and booking from VFF	3) Display of rates and services 4) Maintaining microsite for VFF	5) Manage RFQ 6) Stitch-up services from FF and bundled service for the RFQ	7) Seller to send RFQ to VFF after order confirm in B2B Marketplace
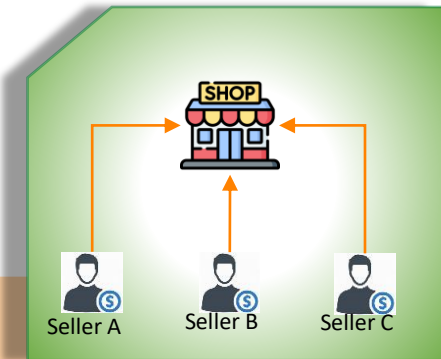
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New Features upcoming in Q2 -2021

Upcoming Feature

CALISTA
book and track
- Compliance declaration integrated (Book & Declare)
- Customers Dashboard
- E-Wallet payment

CALISTA
freight exchange
- Vessel Chartering Service
- Carrier booking feature integrated
- Spot Freight Module (Carrier)
- Virtual Freight Forwarder Program

CALISTA
regulatory filing
- Enhance CALISTA eCommerce Module to support multi-modal.
- See first transaction for Thailand and Malaysia nodes
- Customs broker module

CALISTA
intelligent advisory
- Improved HS Smart Search with GRI (General Rules of Interpretation) Wizard
- Multi Language Capability: HS Code recommendation for non-English product description (Chinese, Bahasa Melayu, Japanese)
- HS Recommendation thru Chatbot
- Food Advisory for US

CALISTA
finance
- Loan Review (anti-fraud, data acquiring, credit examination, monitor accounts)
- Collateral management for risk mitigation

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Making Cross-Border Trade
More Accessible, **Predictable** and **Easier to Fulfil**.

So that we can operate seamlessly in the new normal, regardless of changes in the World.

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Q&A

1.   Is it easy to sign up for the VFF program?
Simply sign up for a free 30-day trial through CALISTA freight exchange. Our team will be in touch to go through the VFF service with you. Contact us at: sosanwong@globaletrade.services

2.   I'm from Thailand, can I participate in your U.S. eCommerce program?
If you are a consolidator (B2B OR B2C), we can work with you to import your goods into the U.S. Contact us at: salesna@globaletrade.services

3.   How does CALISTA finance help with cross border payments?
We work with various payment solution partners to offer cross-border payment services to customers. We have Customised Payment Services where you can use CALISTA Finance to pay your suppliers overseas. We can hold funds for you and facilitate quick payments. Funds can be remitted globally in 15 of the world's major currencies. We also have a dedicated CALISTA TranSwap Pay service that allow users to directly make payments overseas with a registered CALISTA TranSwap Pay account. With this account, you will be able to track and manage your cross-border payments online and with transparent fees displayed during the booking process, including the cost of payments and wire transfers. Visit https://calistafinance.com/ to apply for our cross-border payment services today.

4.   How can a freight forwarder make use of your marketplace?
Simply sign up for a free 30-day trial through CALISTA freight exchange. Our team will be in touch to facilitate the onboarding process. Contact us at: sosanwong@globaletrade.services

5.   As a logistics software company/platform provider, how can we integrate with CALISTA's API?
There is a one-time API Integration fee involved, contact us at sosanwong@globaletrade.services

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Q&A

6. You mentioned that CALISTA is a total trade platform. What does that mean for freight forwarders and what can we leverage on?
Being a total trade platform refers to our B2B, B2G and G2G trade facilitation capabilities. CALISTA is targeted at the freight forwarding community, where they can use it for freight booking & related services, as well as compliance (import and export filing) and even trade finance. For more information, contact us at sales@globaletrade.services

7. Are we able to get funding from the government to use CALISTA?
We offer CALISTA as a tool to assist you in your business needs. Government funding is available, please contact us at sales@globaletrade.services and we will be able to advise further.

8. How do freight forwarders in China make use of your marketplace?
Our global marketplace can connect you with freight forwarders within and outside of China. The platform also supports Chinese language. For the full suite of services under CALISTA, please contact sosanwong@globaletrade.services

9. Does CALISTA accept cross-border declarations and domestic export declarations?
Yes it does, for more information, contact us at sales@globaletrade.services

10. As a member of the Singapore Logistics Association (SLA), are we able to apply for funding to use CALISTA?
Funding is available and subjected to SLA and the Government agencies' assessments. Please contact us at sales@globaletrade.services and we will be able to advise based on your project scope.

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Let's Connect!

We are online!

https://globaletrade.services
Social Media – FB, LinkedIn, Twitter
Telegram t.me/GeTSGlobal
WeChat GeTS劲升
Email to marketing@globaletrade.services

Or call us at (65) 68877333

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Global Supply Chain Orchestration